

NOTICE

10th February 2017

Invitation for Expression of Interest for Prebid empanelment of partner to bid in RFP for Selection of Implementation Agency for Integrated traffic control system(ITCS) in Surat city

Broadcast Engineering Consultants India Ltd. (BECIL) a public sector enterprise under Ministry of Information & Broadcasting, Government of India has recently started its operation in providing consultancy and turnkey solutions for various eGovernance projects enabling Government Departments/Agencies to carry out the electronic processes with ease and effectiveness using Information Communication Technology (ICT) and achieve the envisaged outcomes.

The purpose of the this EOI is to identify various organizations with whom a prebid agreement can be undertake for participating in the RFP released for selection of Implementation Agency for Integrated traffic control system(itcs) in Surat city.

The following is EOI tentative schedule and critical dates: -

- | | | |
|------------------------------|---|--|
| a. Issue of EOI notification | : | 10 th February 2017 |
| b. Submission of proposals | : | 1300 Hrs, 16 th February 2017 |

BECIL reserves the right to amend the EOI tentative schedule and critical dates.

EOI document can be downloaded from the site www.becil.com or can be obtained from Corporate Office: *BECIL Bhawan, 56-A/17, Block-C, Sector-62, Noida-201307, Uttar Pradesh.*

-sd-
General Manager

EOI No. BECIL/ Smart/ 2016-17/01

Dated: 10th February 2017

Invitation for Expression of Interest for Prebid empanelment of partner to bid in RFP for Selection of Implementation Agency for Integrated traffic control system(ITCS) in Surat city



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1.General

Invitation for Expression of Interest for Prebid empanelment of partner to bid in RFP for Selection of Implementation Agency for Integrated traffic control system(ITCS) in Surat city

1.1. EOI Schedule and Critical Dates

EOI tentative schedule and critical dates are shown below:

- a. Issue of EOI notification : 10th February , 2017
- b. Submission of proposals : 1300 Hrs, 16th February 2017

BECIL reserves the right to amend the EOI tentative schedule and critical dates.

1.2. Intent of Request for Proposal

Broadcast Engineering Consultants India Ltd. (BECIL) a public sector enterprise under Ministry of Information & Broadcasting, Government of India has recently started its operation in e-Governance, Social Media & Digital Technology providing consultancy and turnkey solutions for various eGovernance projects domains enabling Government Departments/Agencies to carry out the electronic processes with ease and effectiveness using Information Communication Technology (ICT) and achieve the envisaged outcomes.

The purpose of the this EOI is to identify various organizations with whom a prebid agreement can be undertake for participating in the RFP released for selection of Implementation Agency for Integrated traffic control system(itcs) in Surat city.

1.3. Procedure for submission of bids

1.3.1. The proposals are to be submitted in sealed envelopes clearly marked “*Bid response for Prebid agreement for participating in RFP for Selection of Implementation Agency for Integrated traffic control system(ITCS) in Surat city*”.

1.3.2. Bid responses must be addressed and submitted at the following address: -

**The Chairman and Managing Director,
Broadcast Engineering Consultants India Limited,
56-A/17, Block-C, Sector -62, Noida -201307 (U.P.)**

1.3.3. Bids should reach the above address before 1300 hours on 15th February 2017. Late bids will not be considered. It shall be responsibility of the bidder to ensure that the bid has been received on time and at proper place before the deadline. Bids submitted through fax and e-mails will not be considered.

- 1.3.4. Bids shall be opened on the same day at 1430 hours in the presence of bidders who may choose to be present.
- 1.3.5. All bids are to remain valid for a period specified in the RFP document issued by Surat Municipal Corporation from the last date of submission.
- 1.3.6. At any time prior to the last date in respect of bids BECIL may for any reason whether at its own initiative or in response to a clarification requested by prospective bidder/bidders modify the EOI by an amendment which shall be notified through the official website of BECIL www.becil.com and will be binding on the bidders. Therefore, it is advised that the prospective bidders frequently visit the website and take note on any amendments during the bid process.
- 1.3.7. BECIL reserves the right to alter/ modify the scope of work mentioned in this EOI document at any state of the bidding process and contract.
- 1.3.8. Bidder shall specifically confirm their agreement on compliance to all paras as specified in different sections of EOI. Any non-compliance/ deviation should be clearly mentioned para-wise.
- 1.3.9. BECIL reserves right to seek clarifications on the already submitted documents; however, no fresh documents shall be accepted.
- 1.3.10. Conditional bids shall NOT be accepted on any ground and shall be rejected straightway. If any clarification is required, the same should be obtained before submission of the bids.
- 1.3.11. All pages of the bid being submitted must be signed by the authorized signatory, stamped and sequentially numbered by the bidder irrespective of the nature of content of the documents.
- 1.3.12. The bidders will bear all costs associated with the preparation and submission of their bids. BECIL will, in no case, be responsible or liable for those costs, regardless of the outcome of the tendering process.
- 1.3.13. Tender process will be over after the issue of Letter of Intent to the selected agency.

1.4. Eligibility Criteria

- 1.4.1. Eligibility Criteria are given in the **Proforma-I: Eligibility Criteria** and it must be filled up.

- 1.4.2. Documentary evidence for compliance to each of the eligibility criteria must be enclosed along with the bid.
- 1.4.3. If the bids are not accompanied by all the requisite supporting documents, the same would be rejected.
- 1.4.4. Undertaking for subsequent submission of any of the required document will not be entertained under any circumstances.

1.5. General Terms and Conditions

1.5.1. Scope of Work

The scope of work and the work schedule along with the payment terms of the project is detailed out in RFP released by Surat Municipal Corporation for Selection of implementation agency for Integrated traffic control system(its) in Surat city. Bidders are expected to go through the RFP documents along with the addendum / corrigendum documents released by Surat Municipal Corporation for this project. Bidders are also expected to carefully go through the Service level agreements, terms & condition, project milestones & payment schedules as mentioned in the RFP. Similar conditions would prevail in the contract between BECIL and empanelled bidders as per the relevant activity to be undertaken by the bidder.

1.6. Special Terms & Conditions

1.6.1. Bid Opening

- a) One authorized representative of each of the bidder would be permitted to be present at the time of aforementioned opening of the bids.

1.6.2. Bid Evaluation

No enquiry shall be made by the bidder(s) during the course of evaluation of the tender, after opening of bid, till final decision is conveyed to the successful bidder(s). However, the Committee / its authorized representative and office of BECIL can make any enquiry / seek clarification from the bidders, which the bidders must furnish within the stipulated time else the bids of such defaulting bidders will be rejected

a) Pre-Qualification Evaluation

- i. The Bidders are requested to furnish documents to establish their eligibility (indicating the reference page number in the bid against the proofs submitted) for each of the items given in **Proforma-I: Eligibility Criteria**. If a bid is not accompanied with all necessary documents, it may be summarily rejected.
- ii. Upon verification, evaluation/ assessment, if in case any information furnished by the Bidder is found to be false /incorrect, their bid will be summarily rejected and no correspondence on the same shall be entertained. Submission of false/forged documents will lead to blacklisting of agency for a minimum period of 3 years from participating in BECIL tenders.

b) Technical Bid Evaluation

- i. A duly constituted Tender Evaluation Committee (TEC) will shortlist Technical Bids on the basis of technical parameters as indicated in the tender document.
- ii. At any time during the evaluation of the Technical Bids, the TEC may ask the bidder(s) to provide a live demonstration / presentation of the work experience submitted in the form of the technical bid.
- iii. TEC will examine the bids to determine whether they are complete, whether required information have been provided as underlined in the bid document, whether the documents have been properly signed, and whether bid documents are generally in order.
- iv. BECIL has the option to ask the agency for a technical presentation/site visit in a short notice.
- v. Reasons for rejecting a tender/bid will be disclosed to a bidder only where enquiries are made
- vi. Selection of the empanelled agency (ies) would be undertaken as per **Proforma-II: Marks Distribution section for selection of the SI and Proforma III: OEM Compliance for the various OEMs. Depending on the responses received BECIL reserves the right the empanel one or more agency.**
- vii. Bidders have to get the qualifying marks of 60 to be empanelled.

1.6.3. Empanelment of Agency (cies)

Empanelment for the EOI shall be for undertaking prebid agreement for participating in the bid released by Surat Municipal Corporation only. Agency (ies) will be empanelled on the following categories:

- i. System integrator
 - a. For Traffic Violation Detection systems

- b. For Vehicle Actuated (Semi-Actuated or Fully Actuated) Traffic Signals systems
 - c. For emergency/ Panic button systems
- ii. Original Equipment Manufacturer
- a. Server & Storage
 - b. Networking
 - c. Surveillance camera
 - d. Command & Control Solution
 - e. Variable Message board
 - f. Any other component (As per project requirement)

1.7. Bidder Information

1.	Name of Agency	
2.	Address	
3.	Year of establishment	
4.	Status of the firm (Company/ Firm/ Proprietary)	
5.	Whether registered with the registrar of companies /registrar of firms. If so, mention number and date.	
6.	Whether registered for sales tax purposes. If so, mention number and date. Furnish also copies of sales tax clearance certificate.	
7.	Whether an assessee of income tax. If so, mention permanent account number. Furnish copies of income tax clearance certificate.	
8.	Annual turnover of the company Furnish copies of audited balance sheet and profit & loss account (audited) for the last three years.	
9.	Status and details of disputes/ litigation/ arbitration, if any.	
10.	Name, Designation and address of the officer to whom all references shall be made regarding this EOI	
11.	Contact details of Authorized signatory in reference to this EOI	

Place:

Date:

Signature of the Bidder

1.8. BECIL Obligations

BECIL reserves the right to accept any bid, reject any or all bids and to annul the bidding process at any time prior to the award of the contract without there by incurring any liability to the affected bidder/bidders or any obligations to inform to the affected bidder/bidders of the grounds for BECIL's action. Bidders are however free to address their queries on bidding conditions, bidding process and/or rejection of their bid by addressing appropriate communication addressed to CMD, BECIL for requisite information.

1.9. Indemnity

- a) The selected agency shall indemnify the BECIL/Client against all third party claims of infringement of patent, trademark/copyright or industrial design rights arising from the use of the supplied software/ hardware/manpower etc. and related services or any part thereof.
- b) BECIL/ Client stand indemnified from any claims that the hired manpower / agency's manpower may opt to have towards the discharge of their duties in the fulfillment of the work orders.
- c) BECIL/ Client also stand indemnified from any compensation arising out of accidental loss of life or injury sustained by the hired manpower / agency's manpower while discharging their duty towards fulfillment of the purchase orders.

1.10. Force Majeure

- a) For the purposes of the work order under this EOI, "Force Majeure" means an event which is beyond the reasonable control of a Party, is not foreseeable, is unavoidable and not brought about by or at the instance of the Party claiming to be affected by such events and which has caused the non-performance or delay in performance, and which makes a Party's performance of its obligations hereunder impossible or so impractical as reasonable to be considered impossible in the circumstances, and includes, but is not limited to, war, riots, civil disorder, earthquake, fire, explosion, storm, flood or other extreme adverse weather conditions, strikes, lockouts or other industrial action (except where such strikes, lockouts or other industrial action are within the power of the Party invoking Force Majeure to prevent), confiscation or any other action by Government agencies.
- b) Force Majeure shall not include (i) any event which is caused by the negligence or intentional action of a Party or by or of such Party's agents or employees, nor (ii) any event which a diligent Party could reasonably have been expected both to take into account at the time of the acceptance of the work order under this EOI,

and avoid or overcome with utmost persistent effort in the carrying out of its obligations hereunder.

- c) Force Majeure shall not include insufficiency of funds or manpower or inability to make any payment required for execution of services in respect of the work order under this EOI.
- d) The failure of a Party to fulfil any of its obligations hereunder shall not be considered to be a breach of, or default in respect of the work order under this EOI in so far as such inability arises from an event of Force Majeure, provided that the Party affected by such an event has taken all possible precautions, due care and all measures, with the objective of carrying out the terms and conditions of the Contract.

1.11. Supplier code of conduct and business ethics

BECIL is committed to its 'values & beliefs' and business practices to ensure that companies and suppliers, who supply goods, materials or services, will also comply with these principles.

a. Bribery and corruption:

Suppliers are strictly prohibited from directly or indirectly (through intermediates or subcontractors) offering any bribe or undue gratification in any form to any person or entity and / or indulging in any corrupt practice in order to obtain or retain a business or contract.

b. Integrity, indemnity & limitation:

Suppliers shall maintain high degree of integrity during the course of its dealings with business/contractual relationship with BECIL. If it is discovered at any stage that any business/ contract was secured by playing fraud or misrepresentation or suspension of material facts, such contract shall be voidable at the sole option of the competent authority of BECIL. For avoidance of doubts, no rights shall accrue to the supplier in relation to such business/contract and BECIL or any entity thereof shall not have or incur any obligation in respect thereof. The supplier shall indemnify BECIL in respect of any loss or damage suffered by BECIL on account of such fraud, misrepresentation or suspension of material facts.

c. Reporting Misconduct:

Suppliers are required to report any misconduct/violations/improper demands from BECIL employees to the Chief Vigilance Officer/Director (O&M)/CMD. All communication in this regard should be directed only to above as per below mentioned email ids;

Chairman and Managing Director : george@becil.com

No Communication shall be encouraged to any other authority / external sources in this regards.

1.12. Proforma I: Eligibility Criteria

S.No.	Specific Requirement	Documentary Proof to be submitted	Compliance (Yes/ No)
I	Registration Details		
	1. Legal Entity		
	a. Bidder should be a registered company in India registered under Indian Companies Act, 1956 and should have been in existence for a minimum of 2(two) years as on the date of release of EOI	Copy of Certificate of Incorporation or registration certification	
II	Documentations		
	a. Bidders should not have been blacklisted by any of the State or Central Government organization. Should not have been found guilty of any criminal offence by any court of law.	Undertaking on a non-judicial stamp paper of INR 100/- certified by Notary.	
	b. The Company, its directors and officers should not have been convicted of any criminal offence related to their professional conduct or the making of false statement or misrepresentations as to their qualifications to enter into procurement contract within a period of three years preceding the commencement of the procurement process or not have been otherwise disqualified pursuant to debarment proceedings	Undertaking on a non-judicial stamp paper of INR 100/- certified by Notary.	
	c. Bidder should not have a conflict of interest in the procurement in question as specified in the bidding documents. Comply with the code of integrity as specified in the bidding document	Self-Declaration / Certification on letter head	
III	Financial Criteria		
	1. Tax registration/ clearance		
	The bidder should have registered	Copies of relevant certificates, VAT/ Service tax clearance certificate from the commercial taxes officer of the circle concerned	
	a) VAT/sales tax where his business is located		
	b) Service tax		
	c) Income tax/PAN		
	The bidder should have cleared his VAT/CST dues up to 31.03.2016 to the authorities		

S.No.	Specific Requirement	Documentary Proof to be submitted	Compliance (Yes/ No)
2.	Solvency		
	Should not be insolvent, in receivership, bankrupt or being wound up, not have its affairs administered by a court or a judicial officer, not have its business activities suspended and must not be the subject of legal proceeding for any of the foregoing reasons	Solvency Certificate from bank	
3.	Business turnover		
	Bidder should have an minimum average annual turnover of more than INR 50 crores in each of the last three consecutive financial years i.e. 2013-14, 2014-15 & 2015-16. The company should be a profit making company. For Emergency/ Panic Button the minimum average annual turnover of more than INR 500 lakhs in each of the last three consecutive financial years i.e. 2013-14, 2014-15 & 2015-16	Copies of the audited Balance sheets duly audited by the statutory auditors of the Company.	
4.	Net Worth		
	The company should have Positive Net Worth as on March 2016.	Net worth Certificate as certified by the statutory auditors. Statutory Auditors report for the FY 2015-16 shall be submitted.	

Proforma II: Marks Distribution (Evaluation criteria for System Integrator)

a. SI having experience in Vehicle Actuated (Semi-Actuated or Fully Actuated) Traffic Signals

S. No	Evaluation Criteria	Sub-Criteria	Scoring	Documents Required	Max. Marks
1.	Company Turnover (40 marks)	Minimum average annual turnover of more than INR 50 Crores in each of the last three consecutive financial years i.e. 2013-14, 2014-15 & 2015-16.	<ul style="list-style-type: none"> 50-75 Lakhs: 24 marks 76- 100 Lakhs:32 Marks Above 100 Lakhs:40 	Copies of the audited Balance sheets duly audited by the statutory auditors of the Company.	40
2.	Relevant Firm Experience (60 marks)	Experience in executing at least one project (at least 50 Vehicle Actuated -Semi-Actuated or Fully Actuated Traffic Signals with centralized software system or controlling traffic signals) the bidder will get 60 marks.	Number of Projects & Marks >4-60 = 4 -54 = 3-48 = 2-42 = 1-36	Completion Certificates from the client; OR Work Order + Self Certificate of Completion (Certified by the Statutory Auditor); OR Work Order + Phase Completion Certificate from the client	60

b. SI having experience in Traffic Violation Detection projects

S. No	Evaluation Criteria	Sub-Criteria	Scoring	Documents Required	Max. Marks
1.	Company Turnover (40 marks)	Minimum average annual turnover of more than INR 50 Crores in each of the last three	<ul style="list-style-type: none"> 50-75 Lakhs: 24 marks 76- 100 Lakhs:32 	Copies of the audited Balance sheets duly audited by the statutory auditors of the	40

		consecutive financial years i.e. 2013-14, 2014-15 & 2015-16.	Marks <ul style="list-style-type: none"> Above 100 Lakhs:40 	Company.	
2.	Relevant Firm Experience (60 marks)	Experience in executing one project (one traffic violation detection project having 50 cameras to detect speed violation / red light violation / wrong side violation/ no parking violation along with software, the bidder will get 60 marks..	Number of Projects & Marks >4-60 = 4 -54 = 3-48 = 2-42 = 1-36	Completion Certificates from the client; OR Work Order + Self Certificate of Completion (Certified by the Statutory Auditor); OR Work Order + Phase Completion Certificate from the client	60

c. SI having experience in Emergency/ Panic Button

S. No	Evaluation Criteria	Sub-Criteria	Scoring	Documents Required	Max. Marks
1.	Company Turnover (40 marks)	Minimum average annual turnover of more than INR 500 lakhs in each of the last three consecutive financial years i.e. 2013-14, 2014-15 & 2015-16.	<ul style="list-style-type: none"> 500-750 Lakhs: 24 marks 751- 1000 Lakhs:32 Marks Above 1000 Lakhs:40 	Copies of the audited Balance sheets duly audited by the statutory auditors of the Company.	40
2.	Relevant Firm Experience (60 marks)	Experience in executing one project that entails emergency/ panic buttons (at least 10 aggregate emergency / panic buttons) the bidder will get 60 marks	Number of Projects & Marks >4-60 = 4 -54 = 3-48 = 2-42 = 1-36	Completion Certificates from the client; OR Work Order + Self Certificate of Completion (Certified by the Statutory Auditor);	60

				OR	
				Work Order + Phase Completion Certificate from the client	

1.13. Proforma III: OEM Compliance

Original Equipment Manufacturer (OEM) has to specify the category of equipment (s) that they are OEM for and has to specify the compliance of all the technical & functional compliance that has been asked forward in the RFP & Corrigendum released by Surat Municipal Corporation for this project. Only the complied OEM would be empanelled and prices would be requested from them for the empanelled OEMs for the project. BECIL would proceed with OEM who provides the lowest price for the concerned hardware & software for the project.

Bidders Should provide the compliance of the products/ hardware/ software as per the format mentioned below:

Sl. NO	Category of product	Technical/ functional compliance specified in RFP	Compliance (Y/N)	Comments

2. Annexures

TECHNICAL PROPOSAL SUBMISSION COVERING LETTER

To,
The Chairman and Managing Director,
Broadcast Engineering Consultants India Ltd
C 56, A/17, Sector - 62,
Noida-201307 (UP)

Dear Sir,

We, the undersigned on behalf of (**name of the agency**), wish to submit our offer (**title of project**) in accordance with your Request for Proposal (**EOI reference**) dated (**insert Date**). We are hereby submitting our Proposal, which includes a Technical Proposal.

We are submitting our Proposal in individual capacity / entering into an association or/as a Joint Venture. We hereby declare that all the information and statements made in this Proposal are true and accept that any misinterpretation contained in it may lead to our disqualification.

We undertake, if our Proposal is accepted, to start the services with immediate effect or as stipulated in the work order.

We understand you are not bound to accept any Proposal you receive. We remain,

Yours sincerely,

Authorized Signature [In full and initials and attach authorization to represent the company]

Name and Title of Signatory

Name of Firm

Address